



BREXIT Risk or Opportunity ?

Simon Dwyer

The Seafood Conference Iceland, 17th November 2017

@simondwyer1 #MadeGreatinGrimsby



GRIMSBY

is a key asset in the UK's
fish processing & packing sector,
and relies on trade with Iceland



Brexit – How the UK voted

The proposition on the ballot paper:
Should the United Kingdom remain a member
of the European Union or leave the European Union?



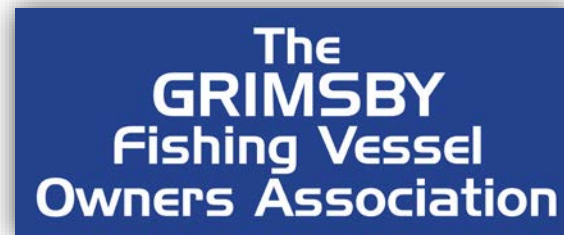
Leave votes: **17,410,742**

Remain votes: **16,141,241**

Running total after **382** results from **382** local count centres. Electorate: **46,501,241**. Turnout: **72.2%**



About me



GRIMSBY INSTITUTE GROUP

Brexit exemption sought for Grimsby seafood trade

Industry representatives want free trade for seafood at Grimsby and Immingham ports



By Patrick Daly

19:10, 6 NOV 2017 | UPDATED 21:17, 6 NOV 2017

► Enter your **postcode to see news and information** near you

Community updates, Crime Statistics, Local News & Events and much more...

Go



Follow

I'm in favour of giving everyone in the country a brexit exemption.



Brexit exemption sought for Grimsby seafood trade

Industry representatives want free trade for seafood at Grimsby and Immingham ports

grimsbytelegraph.co.uk

2:28 AM - 8 Nov 2017

264 Retweets 1,223 Likes



79 264 1.2K

Professor Brian Cox has had his say on Grimsby's

ADVERTISEMENT





GREAT GRIMSBY

- situated on the Humber Estuary, thrives on global trade, investment and supply

Our Key Assets

Grimsby and Immingham is the UK's largest port complex by tonnage



Offshore Windpower bonanza
Port of Grimsby – UK's largest hub for Construction, Operations & Maintenance



Manufacturing industries

Global investor portfolio

World-class knowledge base

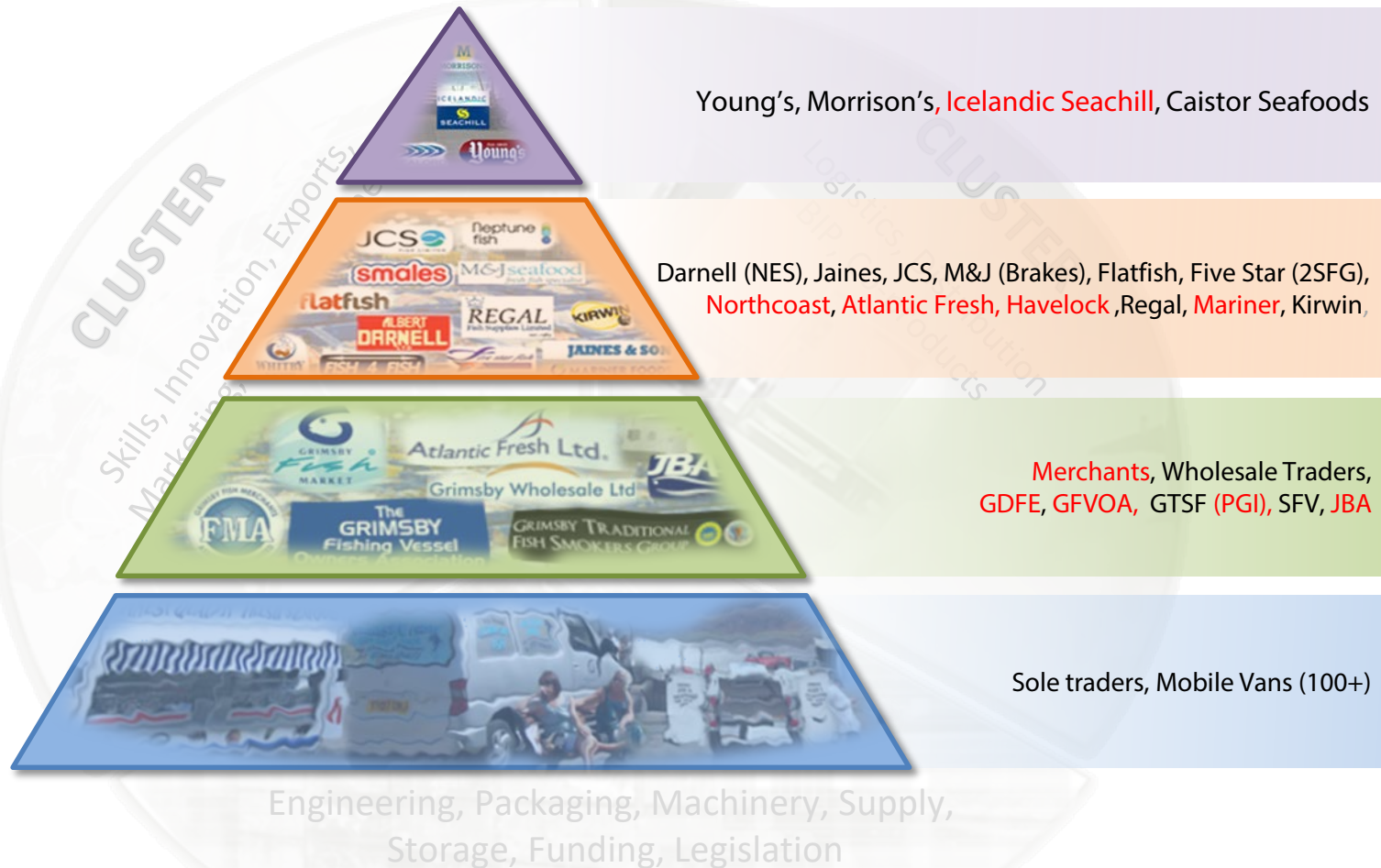
International reach



What about GRIMSBY Fish & Seafood

how great are we ?

We are truly an international, well defined seafood processing cluster



First class regional supply-chain support



Where do you find our (and your) fish ?

Over 75 'GG' approved fish processing facilities

All major retailers buy from Grimsby

Major food service companies process and buy from Grimsby

Fish & Chip shops & Restaurants

PGI Status with Icelandic Haddock - Smoked

Set the agenda on world-class sustainability standards and sourcing

Scale of GG ?





You're probably, on average, never more than 10 minutes away from **GRIMSBY** processed and packed fish





How is Grimsby actively addressing Brexit ?

- Engagement with Westminster Government
- Awareness raising with DEFRA Fisheries department
- Workshops with engagement from MP's and Seafish Industry Authority
- Liaison with UK Embassy in Reykjavik
- Wider England seafood processing sector engagement
- Invitation to address the All Parliamentary Party Group
- Engagement with Department of Transport

Brexit risk messages

Trade deals

Access to labour

Frictionless borders

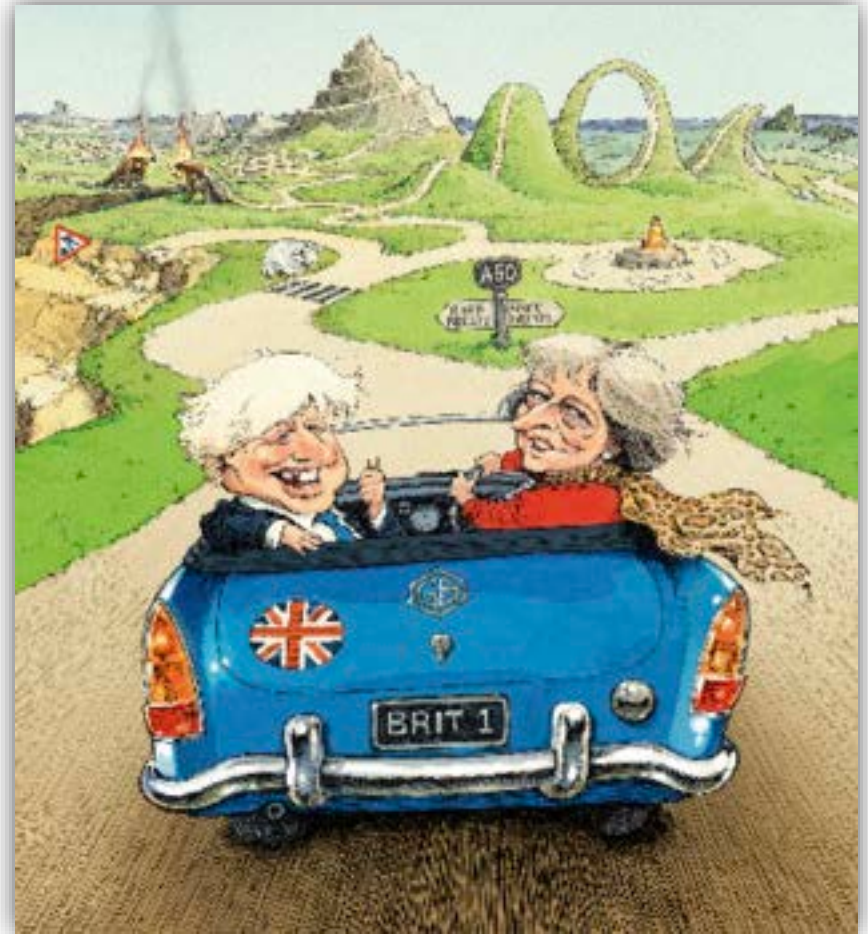
Access to funding

=

Competitiveness

Jobs

Growth



Catching more fish in 'our' waters isn't the answer for Grimsby



What Grimsby wants post-Brexit ?

- 'Protected Industry Cluster' status
- Affordable seafood products = increase consumption = 2 per week
- Continuation of rules for the checks on product of animal origin from EU, Iceland and Norway (BIP)
- Status Quo or preferential import duties and taxes – Free Port
- Passport to work scheme
- Abolish Border Inspection Post Fees
- Reduction in tax burdens for business running costs
- Innovation vouchers and grant funding schemes for growth
- Create economically viable and competitive inward investment platform

Brexit outlook for Grimsby & Iceland

- We need to get our heads together to ensure routines we have today are not negatively impacted by Brexit
- Secure and increase supply = 60,000+ tonnes
- Maintain direct shipping links
- Smooth transfer of fish to France
- Grimsby has a huge appetite for fish & seafood
- Auction market support
- Joint awareness raising profile of Icelandic sourced seafood being processed and packed in Grimsby





A key trading relationship in the global seafood market

